

FGV to Start Direct Presence in the Indian Food and Agri-Based Product Market - Forms a 70:30 JV company with Pre-Unique India Pvt Ltd



(left) Syed Mahdhar Syed Hussain, FGV Chief Operating Officer of Plantation Sector with Anil Kumar Chigurupati, Director of Pre Unique (India) Pvt Ltd

KUALA LUMPUR, 08 MAY 2020 - FGV Trading Sdn Bhd (FGVT) has signed a Joint Venture Agreement with Hyderabad based Pre-Unique India Pvt Ltd (PreU) to form a joint-venture (JV) company to be based in India. FGVT is a subsidiary of FGV Plantations Sdn Bhd which in turn is a wholly owned subsidiary of FGV Holdings Berhad (FGV).

FGV will hold an equity stake of 70% and PreU will hold the remaining 30% in the JV.

FGV's Group Chief Executive Officer Dato' Haris Fadzilah Hassan said, the growth prospects of India's market is huge given its more than 1.3 billion population. The JV shall serve as a vehicle for FGV to directly participate in the food products market in India, particularly in the South India region. Previously, FGVT exports crude palm oil (CPO) and refined products into the Indian market.

“This JV fits well into FGV’s long term strategy to become one of the world’s leading integrated and sustainable agribusiness player. It is also a great opportunity for FGV to create presence along the palm oil value chain in the Indian consumer market with a special focus on fast moving consumer goods (FMCG) food products,” Haris said.

FGVT is the Group’s one-stop entity focusing on the bulk sale of vegetable oils, processed palm and lauric oils to local markets and export destinations such as China, India and Pakistan. It manages the entire end-to-end supply chain spectrum, with a strong team of experienced and successful traders handling edible and non-edible products.

PreU is engaged in, *inter alia*, the business of engineering solutions for palm oil mills, biomass & gasification power plants, methane compost plants, civil constructions and all related works. In this JV, PreU will be responsible to provide local access and market reach for the JV.

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