FGV Plantations and Sime Darby Industrial in New Holland Machinery Deal





KUALA LUMPUR, 5 February 2021: Sime Darby Industrial Sdn Bhd (SDISB), recently inked a deal with FGV Plantations (Malaysia) Sdn Bhd (FGVPM) for the sale of 58 units of New Holland TD90 Tractors.

New Holland is a business unit under SDISB, a subsidiary of the Sime Darby Industrial. SDISB is among the top players in the local agriculture machinery industry known for its reliable service and products coupled with the long-term relationship with New Holland's principal – CNH, spanning 94 years. New Holland tractors are favoured by many key players in the palm oil industry in the country.

A symbolic handover ceremony of the New Holland machines was held recently at SDISB's headquarters Tractors Engineering Complex (TEC) in Puchong, Selangor.

FGVPM was represented by its Head of Operations Rahimi Hissan Wahid, Head of Mechanisation Abd Aziz Jamaluddin, Head of Engineering Abdullah Mohamad and Head of Mechanical Unit & Engineering department Muhammad Abdullah. SDISB meanwhile was represented by its New Holland Director of Business Transformation Azlan Ismail, General Manager Nik Zaidi Nik Abdul Aziz and Senior Manager for Equipment Sales Cheah Teik Hong. The collaboration marks SDISB's New Holland business most significant tie-up with FGVPM to date.

All the machines, which have a warranty for 12-months with unlimited hours, have been delivered to FGVPM and FGV Agri Services Sdn Bhd.

Syed Mahdhar Syed Hussain, Group Divisional Director of FGV's Plantation Sector said that the acquisition of the New Holland tractors will assist FGV to drive continuous development in various plantation works.

"SDISB is well known for its expertise in agriculture machinery, and this investment is a testament to our commitment towards transforming FGV into a competitive, world-class plantations company. We currently produce approximately 3 million metric tonnes (MT) of CPO annually, hence the new tractors supplied by SDISB will take FGV another step forward in our wide-reaching agricultural modernisation programme," said Syed Mahdhar.

"Besides upgrading farming practices, the machinery will also play an essential part in improving FGV's plantation operations," he added.

SDISB's Head of Allied Business Ooi Sim Mun said the deal was another milestone for the New Holland business.

"At a time when businesses around the globe are reeling from the COVID-19 pandemic, we are thankful for the trust that FGVPM has placed in SDISB with one of the largest orders of agriculture machinery.

"SDISB has a good track record of having served the agriculture industry via the New Holland business, for almost a century now in Malaysia.

"We hope to embark on more collaborative initiatives with FGVPM in the future," Ooi added.

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